

Vendor checklist

Save this checklist for easy reference as you evaluate vendors and make notes on each vendor you're evaluating. Although each vendor may not check every box, you can use this sheet to prioritize your SMB's needs and compare vendors easily.

Note: this guide and checklist can be used to evaluate any security vendor and is not limited to network security providers.

- Pricing sheet available? _____
- Free trial or connections? _____
- List of recent security vulnerabilities / security compliance _____
- Integrations with current tech stack _____
- Existing customer reviews or references available _____
- Free technical support _____
- Scalability: Adding concurrent connections or future users _____
- Deployment: On-prem or cloud? _____
- Technology: Does the company roadmap reflect our future goals? How are the vendor's updates prioritized and implemented? _____
- Technical notes _____
- Additional Notes _____
- _____
- _____
- _____
- _____